Acutal Customer's Rate Shop Analysis for Multi Carrier Usage

Service	Dimensions	Weight	Insurance Amount	Customer Rate	AM FedX Cost	AM $ Savings	AM % Savings	AM UPS Cost	AM UPS $ Savings	AM UPS % Savings	AM USPS Cost	AM USPS $ Savings	AM USPS % Savings	Best AM Rates	AM Savings
Ground Commercial	21.0x 15.0x 15.0	16.3		$ 18.67	$ 13.37	$ 5.30	28%							$ 13.37	$ 5.30
Ground Commercial	21.0x 15.0x 15.0	13.7	$ 300.00	$ 23.47	$ 19.49	$ 3.98	17%							$ 19.49	$ 3.98
Ground Commercial	22.0x 15.0x 10.0	9.8		$ 14.02	$ 11.42	$ 2.60	19%							$ 11.42	$ 2.60
Ground Commercial	21.0x 15.0x 15.0	14.3		$ 21.60	$ 16.07	$ 5.53	26%							$ 16.07	$ 5.53
Ground Commercial	22.0x 15.0x 10.0	11.4	$ 918.00	$ 28.42	$ 24.38	$ 4.05	14%							$ 24.38	$ 4.05
Ground Commercial	22.0x 15.0x 10.0	12.3	$ 1,282.00	$ 34.82	$ 27.77	$ 7.05	20%							$ 27.77	$ 7.05
Ground Commercial	21.0x 15.0x 15.0	13.6		$ 18.67	$ 13.37	$ 5.30	28%							$ 13.37	$ 5.30
Ground Commercial	21.0x 15.0x 15.0	20.5	$ 499.00	$ 24.39	$ 17.68	$ 6.71	28%							$ 17.68	$ 6.71
Ground Commercial	21.0x 15.0x 15.0	14	$ 352.00	$ 22.79	$ 16.69	$ 6.10	27%							$ 16.69	$ 6.10
Ground Commercial	21.0x 15.0x 15.0	17.8	$ 700.00	$ 27.59	$ 20.17	$ 7.42	27%							$ 20.17	$ 7.42
Ground Commercial	21.0x 15.0x 15.0	11.8	$ 399.00	$ 25.07	$ 18.37	$ 6.70	27%							$ 18.37	$ 6.70
Ground Commercial	21.0x 15.0x 15.0	14.9	$ 499.00	$ 24.39	$ 17.68	$ 6.71	28%							$ 17.68	$ 6.71
Ground Commercial	21.0x 15.0x 15.0	19.7	$ 1,282.00	$ 37.19	$ 27.77	$ 9.42	25%							$ 27.77	$ 9.42
Ground Commercial	21.0x 15.0x 15.0	17.9		$ 18.67	$ 13.37	$ 5.30	28%							$ 13.37	$ 5.30
Ground Commercial	22.0x 15.0x 10.0	12.1		$ 15.59	$ 11.42	$ 4.17	27%							$ 11.42	$ 4.17
Ground Commercial	21.0x 15.0x 15.0	19.2	$ 604.00	$ 27.59	$ 20.70	$ 6.89	25%							$ 20.70	$ 6.89
Ground Commercial	21.0x 15.0x 15.0	15.1	$ 417.00	$ 24.39	$ 16.33	$ 8.06	33%							$ 16.33	$ 8.06
Ground Commercial	21.0x 15.0x 15.0	13.6	$ 399.00	$ 25.07	$ 18.37	$ 6.70	27%							$ 18.37	$ 6.70
Next Day Air Saver Commercia	N/A	0.1		$ 30.87	$ 24.86	$ 6.01	19%							$ 24.86	$ 6.01
Next Day Air Saver Residential	21.0x 15.0x 15.0	20	$ 1,106.00	$ 150.12	$ 110.16	$ 39.96	27%							$ 110.16	$ 39.96
Next Day Air Saver Residential	N/A	0.6		$ 32.51	$ 24.86	$ 7.65	24%							$ 24.86	$ 7.65
Next Day Air Saver Commercia	21.0x 15.0x 15.0	14	$ 1,106.00	$ 162.56	$ 110.16	$ 52.40	32%							$ 110.16	$ 52.40
Ground	19x16x15	14.9		$ 22.29				$ 18.66	$ 3.63	16%				$ 18.66	$ 3.63
Ground	22x18x3	2		$ 49.89				$ 13.03	$ 36.86	74%				$ 13.03	$ 36.86
Ground	20x14x14	20.1	$ 1,152.00	$ 42.73				$ 37.82	$ 4.91	11%				$ 37.82	$ 4.91
Home Delivery	14x10x8	6.1	$ 200.00	$ 24.19				$ 18.36	$ 5.83	24%				$ 18.36	$ 5.83
Home Delivery	16x12x9	5.4	$ 140.00	$ 20.58				$ 18.25	$ 2.33	11%				$ 18.25	$ 2.33
Home Delivery	20x14x6	5.2	$ 114.00	$ 29.26				$ 18.06	$ 11.20	38%				$ 18.06	$ 11.20
Home Delivery	20x14x14	13.2	$ 500.00	$ 23.81				$ 21.47	$ 2.34	10%				$ 21.47	$ 2.34
Ground	20x14x14	20.4	$ 1,076.00	$ 31.77				$ 28.55	$ 3.22	10%				$ 28.55	$ 3.22
FedEx 2Day	20x14x6	7		$ 87.83				$ 41.40	$ 46.43	53%				$ 41.40	$ 46.43
Ground	20x14x6	6.3		$ 15.06							$ 9.04	$ 6.02	40%	$ 9.04	$ 6.02
Home Delivery	16x12x9	6.2	$ 225.00	$ 24.19							$ 10.17	$ 14.02	58%	$ 10.17	$ 14.02
Home Delivery	20x14x6	8.3	$ 575.00	$ 25.08							$ 15.03	$ 10.05	40%	$ 15.03	$ 10.05
Home Delivery	12x10x6	4.6	$ 350.00	$ 25.69							$ 11.36	$ 14.33	56%	$ 11.36	$ 14.33
Home Delivery	12x10x5	2.4	$ 150.00	$ 24.19							$ 7.40	$ 16.79	69%	$ 7.40	$ 16.79
Home Delivery	22x15x9	15.8	$ 186.00	$ 24.48							$ 16.18	$ 8.30	34%	$ 16.18	$ 8.30
Home Delivery	18x11x5	2.7		$ 16.31							$ 7.16	$ 9.15	56%	$ 7.16	$ 9.15
Home Delivery	18x12x5	2.6		$ 16.31							$ 6.65	$ 9.66	59%	$ 6.65	$ 9.66
Home Delivery	20x14x6	3.3		$ 21.22							$ 11.67	$ 9.55	45%	$ 11.67	$ 9.55
Home Delivery	20x14x6	4.9		$ 22.08							$ 13.92	$ 8.16	37%	$ 13.92	$ 8.16
Home Delivery	20x14x6	7	$ 261.00	$ 24.48							$ 10.35	$ 14.13	58%	$ 10.35	$ 14.13
Home Delivery	22x15x9	19.2	$ 490.00	$ 25.35							$ 20.82	$ 4.53	18%	$ 20.82	$ 4.53
				$2,528	**$801**	**$262**		**$781**	**$221**		**$258**	**$205**		**$1,804**	**$688**

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NOTE: We rate-shopped one typical shipment from each service level (including dimensions, weight, and insurance), then projected total savings based on monthly shipping volume.

Average # of Shipments per Month	1,000
Monthly Savings Using Automated Mailroom	**$7,644**
Est. Annual Savings	**$91,728**